

# **STRABAG - Financial Market Update**

**Building for Generations  
November 17, 2022**



**STRABAG**  
WORK ON PROGRESS

# Content



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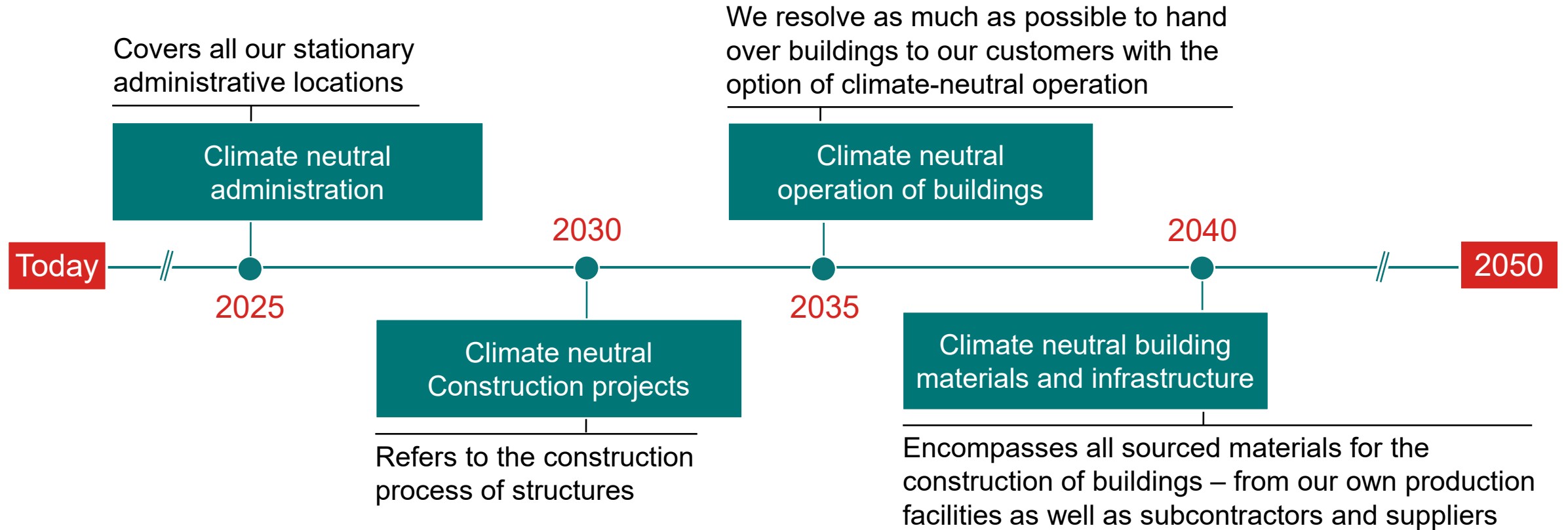


# WORK ON PROGRESS

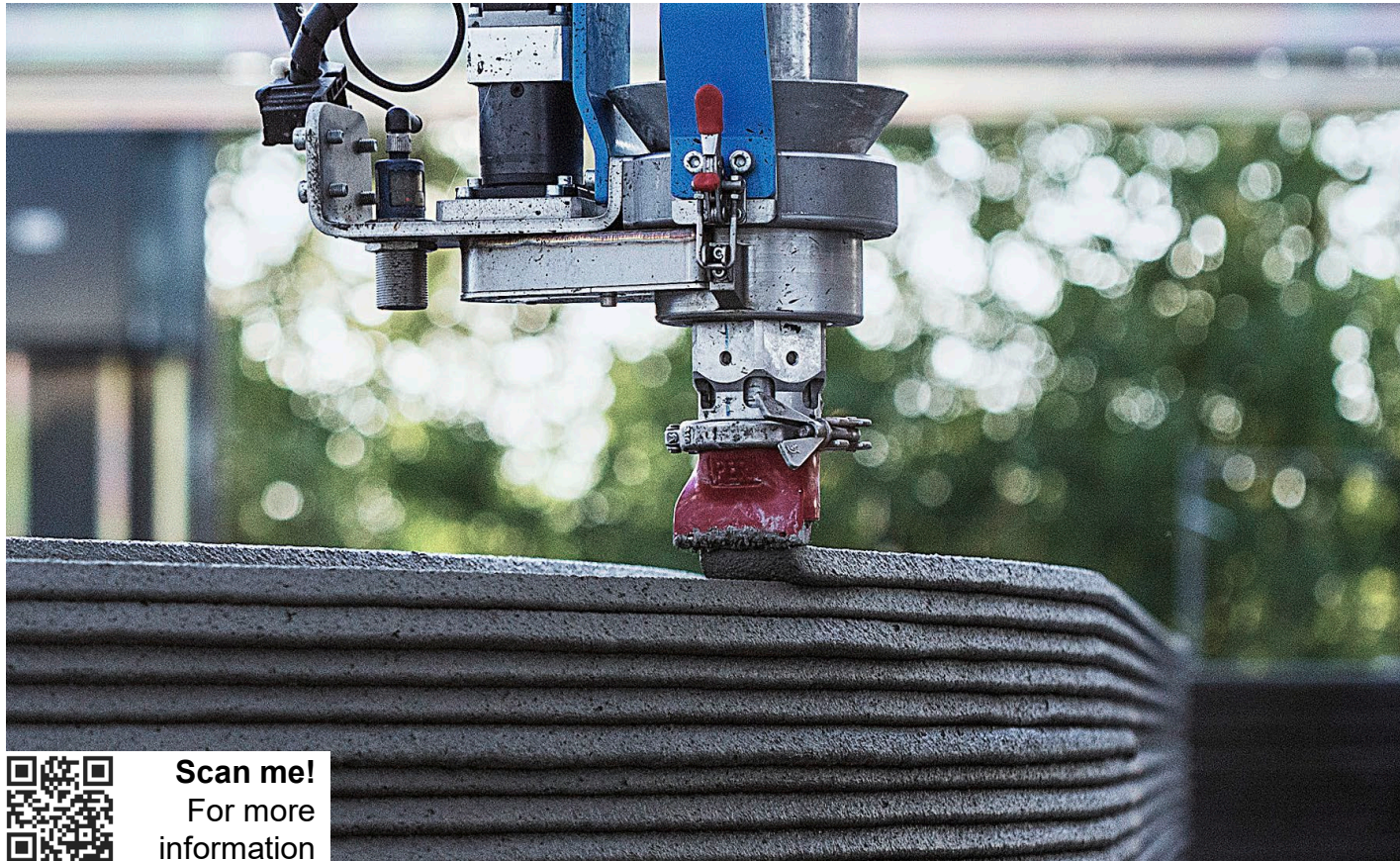
Klemens Haselsteiner

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# Our path to becoming climate neutral



# First 3D-printed building in Austria






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## One of the largest 3D printers in the world

Technology and training to combat the skilled labour shortage

- Construction 3D printing offers **significantly more design freedom** compared to classic concrete construction.
- Works for the building in Hausleiten were **completed in around 45 hours** of pure printing time.
- Up to **1 m/s printing time**.

# Breaking new ground in power generation



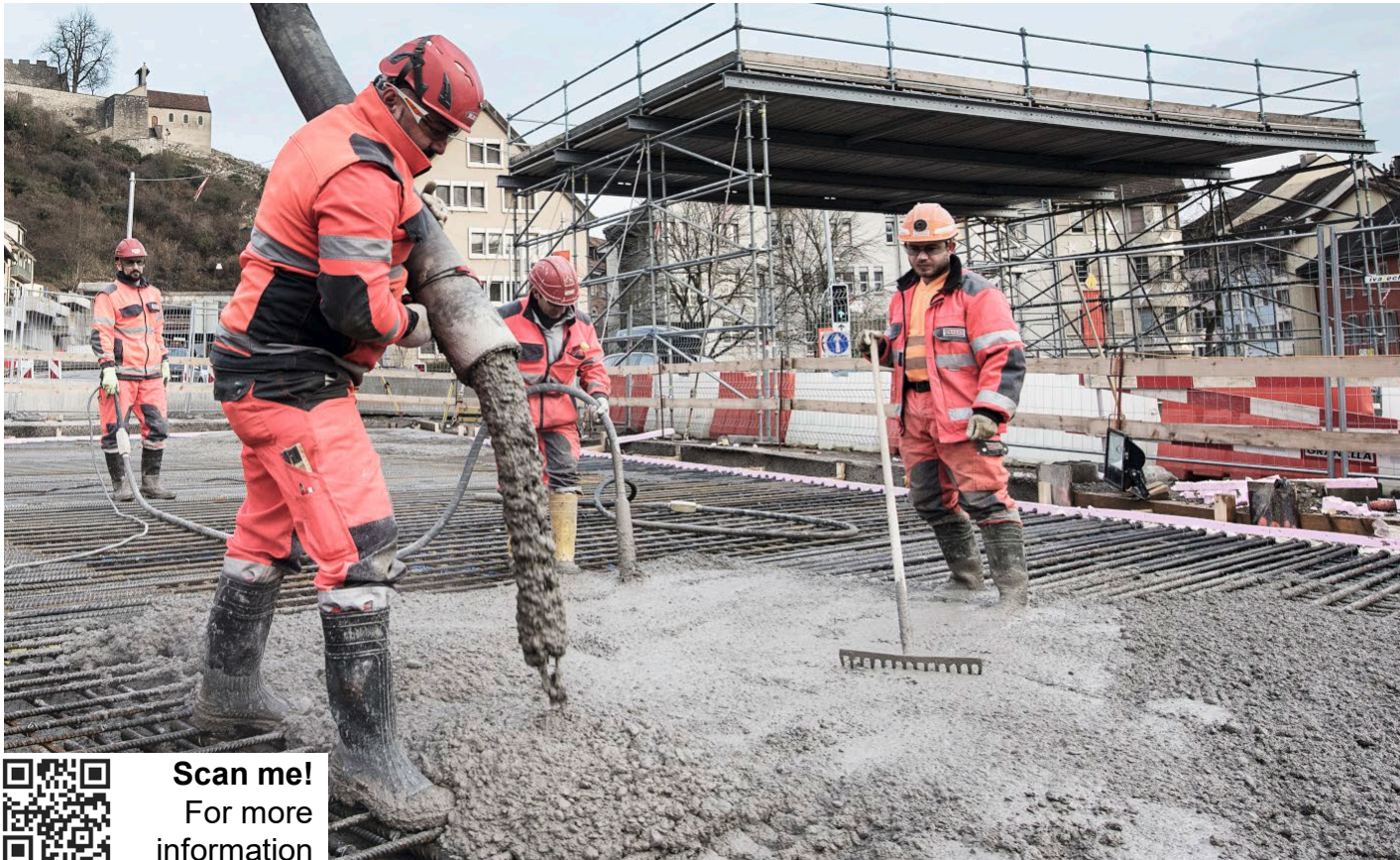
**Carbon Emissions**

Energy from the quarry, for the quarry

- **500 t** of rock **generate** up to **550 kW electrical output** per hour.
- **Around 20 %** of its electricity needs itself, is **generated directly on site** to operate the processing plant.
- Thanks to a sustainable partnership with ÖBB Rail Cargo, **around 520 t of CO<sub>2</sub>** can be **avoided** on a delivery volume of 30,000 t of material a year.

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# Focus on alternative materials




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## Sustainable Construction

The use of low-carbon concrete in practice

- Our new **Innovation Center** corporate offices in Stuttgart marked the first time that **we exclusively used low-carbon concrete**.
- The result: **Reduction** of carbon emissions **by 1,050 tonnes**. This saving equals to 12.9 million km with the current VW Golf Variant (2.0 TDI SCR). That's a **distance of 252 times around the world** or **26 times to the moon**.
- Corresponds to **savings of over 50 %** during the structural works.

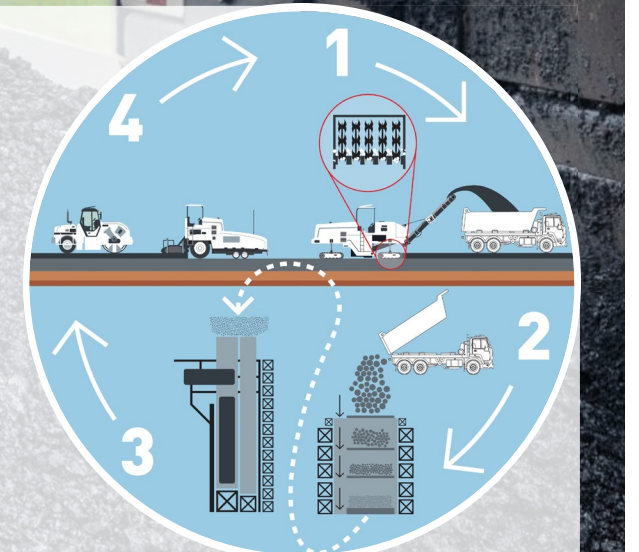
# Conserving fossil resources



## Asphalt recycling

Technology with enormous potential

- Around **385,000 t of recycled asphalt** are used annually in **Austria** alone.
- **Austria's most modern asphalt mixing plant** produces asphalt mixes consisting of **up to 50 % of recycled material** – and even **up to 70 %** for some types of asphalt. **Theoretically 100% possible.**



1. Removal of old asphalt	2. Transport offsite
3. Reprocessing and admixture in asphalt mixing plant	4. Construction of new road

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# Circular economy business park



## Circular Construction & Technology Center

Everything at one location

- Pioneering usage concept: **technology and research location** with co-working space.
- **Climate-neutral** construction and **renewable energies**.

Reduction  
in CO<sub>2</sub>  
emissions  
per year  
(in tonnes)

1,069

Material flow

4,820

Photovoltaics

50

Geothermal  
energy



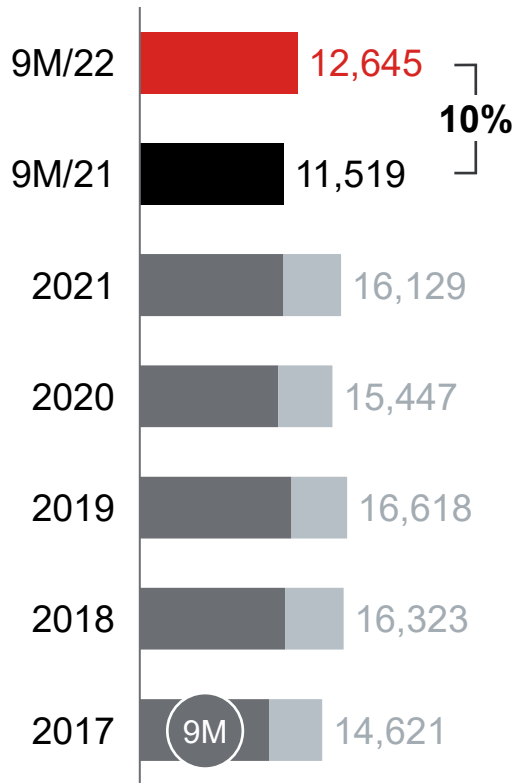
# TRADING STATEMENT JANUARY–SEPTEMBER 2022

THOMAS BIRTEL, CEO

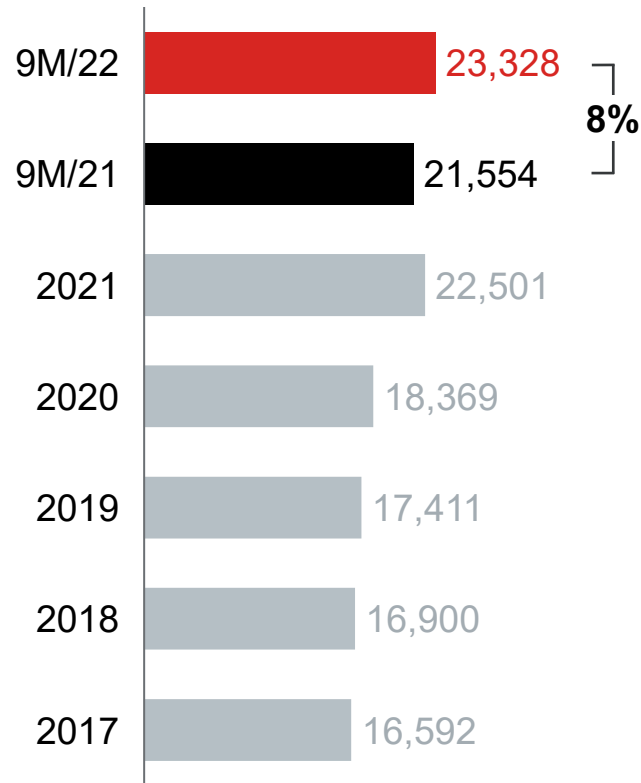
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# STRABAG SE

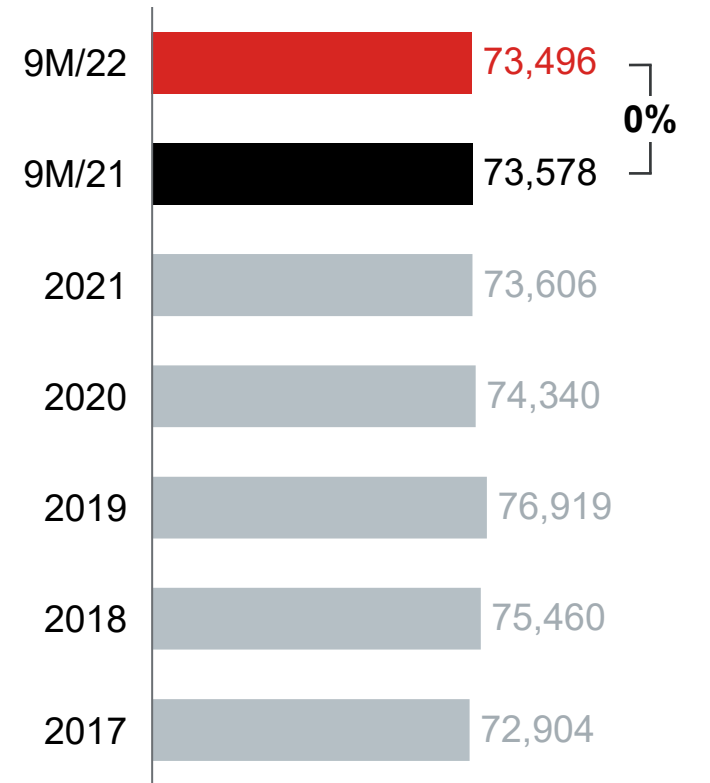
## Output Volume (€m)



## Order Backlog (€m)

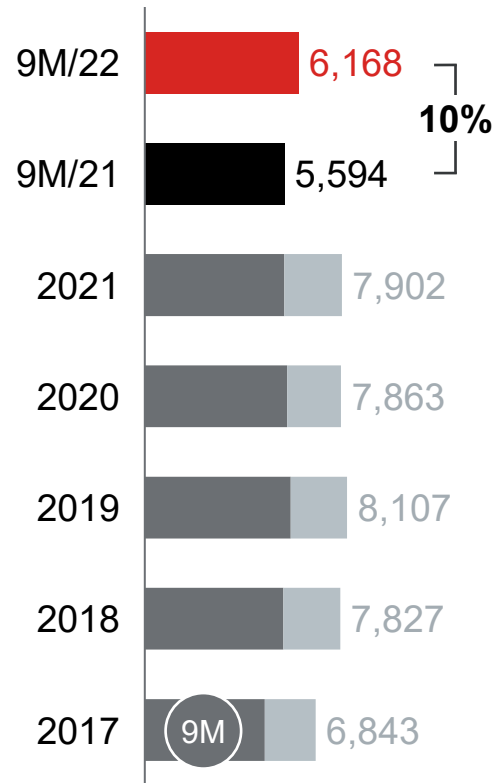


## Employees (FTE)

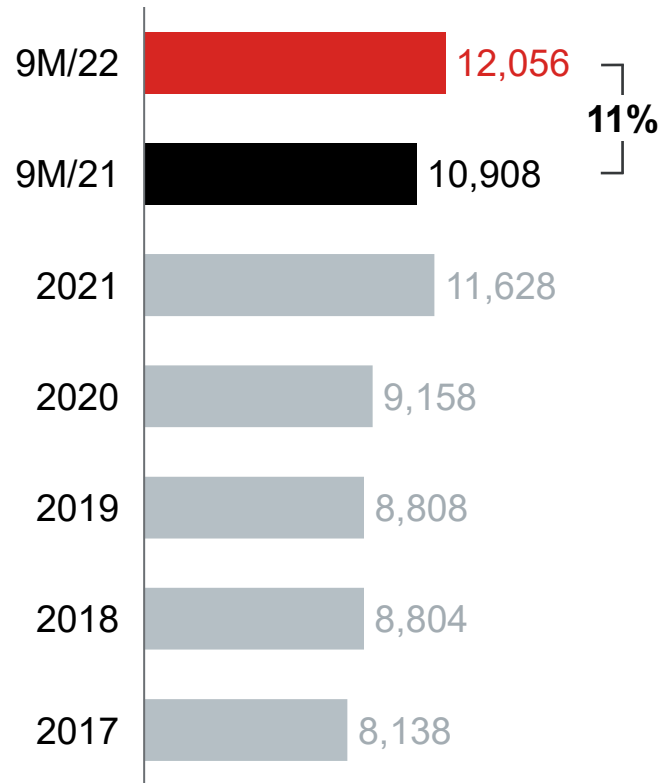


# North + West

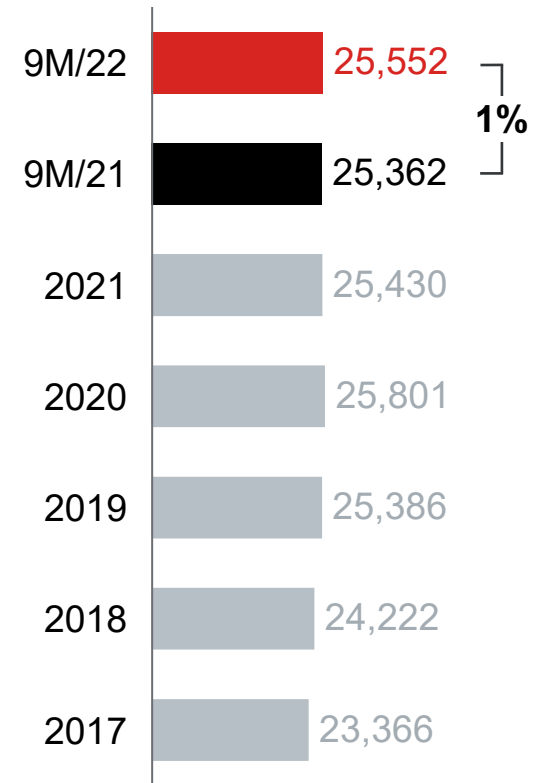
## Output Volume (€m)



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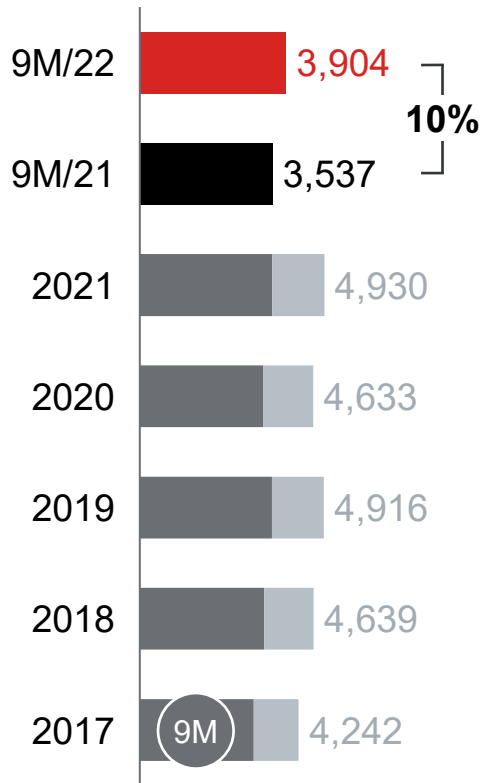


## Employees (FTE)

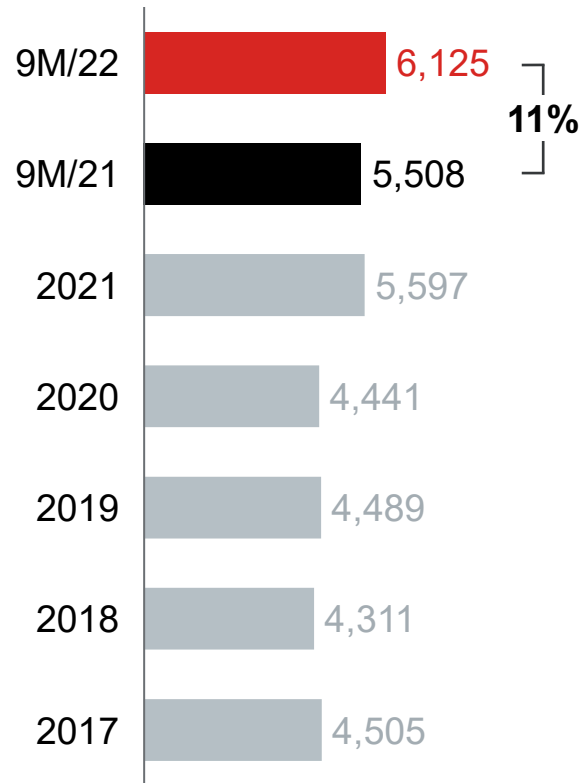


# South + East

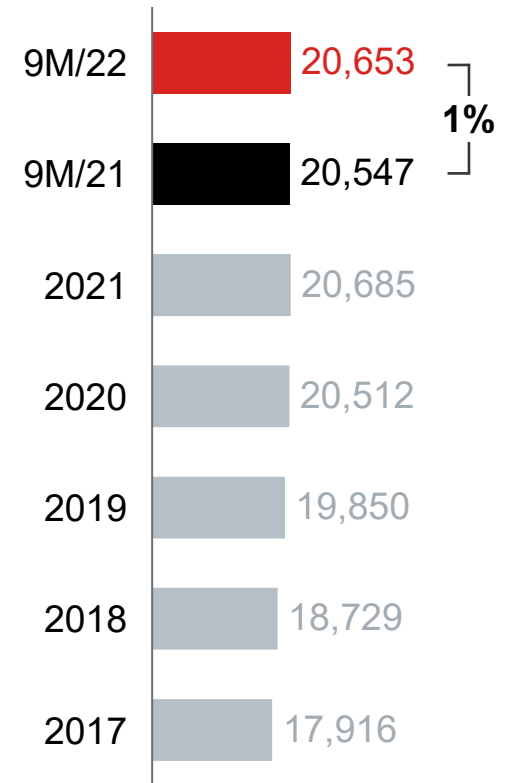
## Output Volume (€m)



## Order Backlog (€m)

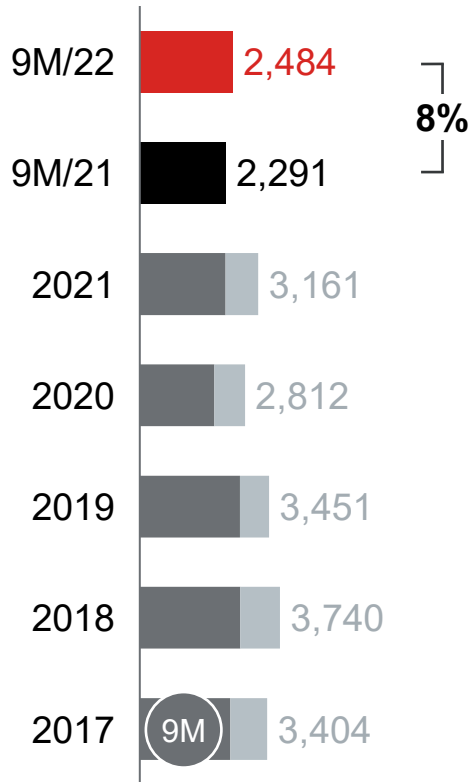


## Employees (FTE)

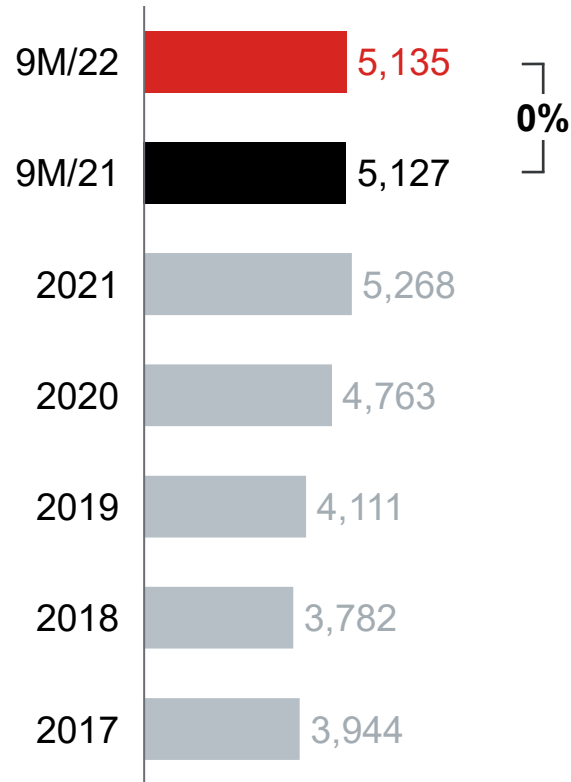


# International + Special Divisions

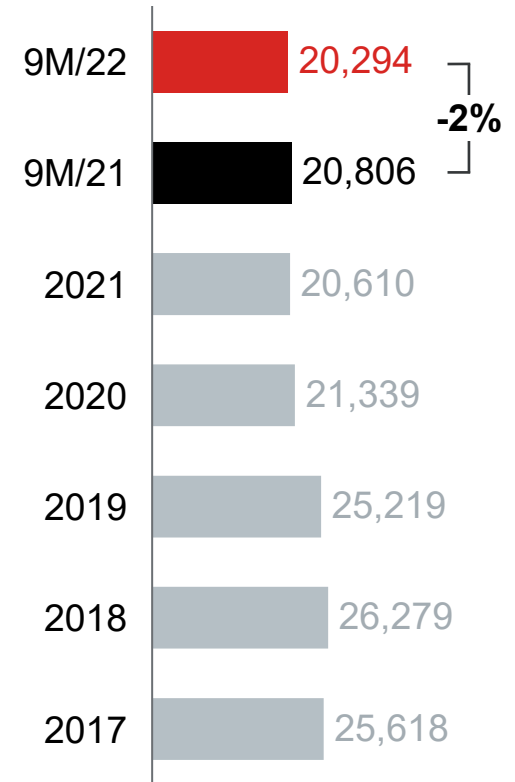
## Output Volume (€m)



## Order Backlog (€m)



## Employees (FTE)



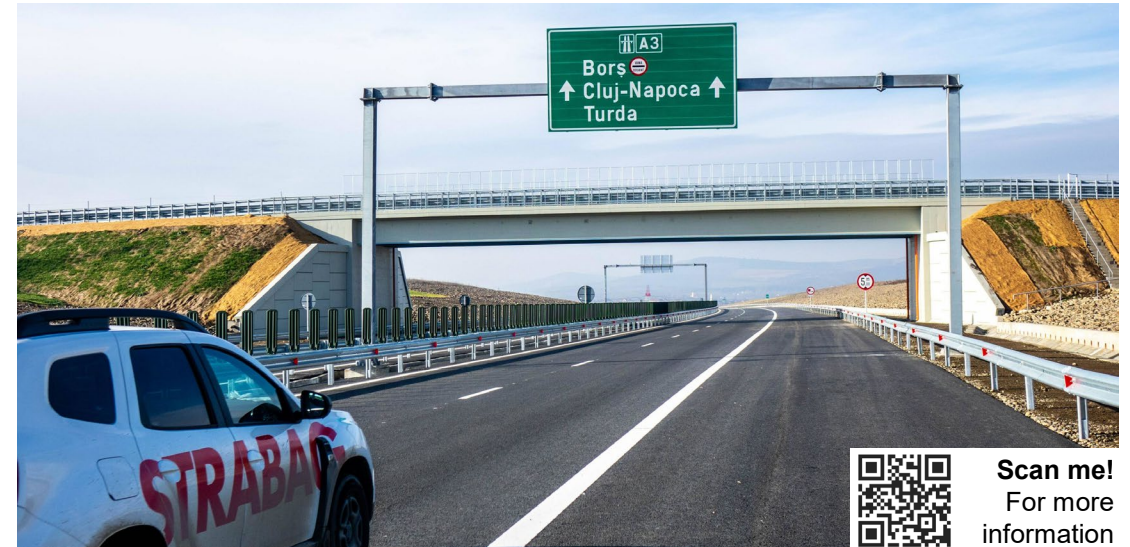
# Latest STRABAG-News



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## Upgrade of Berlin-Köpenick station for regional rail service

- Project schedule: 8/22–12/28, Opens 7/27
- Contract value: Approx. € 154 million
- STRABAG share: 100 %



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## Expansion of the motorway infrastructure in Romania

- Project schedule: Start in 2022, takes around 18 months
- Contract value: € 85 million
- STRABAG share: 60 %

# Latest STRABAG-News



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## STRABAG Environmental Technology lays foundation for circular construction of the future

- Circular Construction & Technology Center (C3) at Bremen's former oil port
- Competence centre to establish a regional circular economy



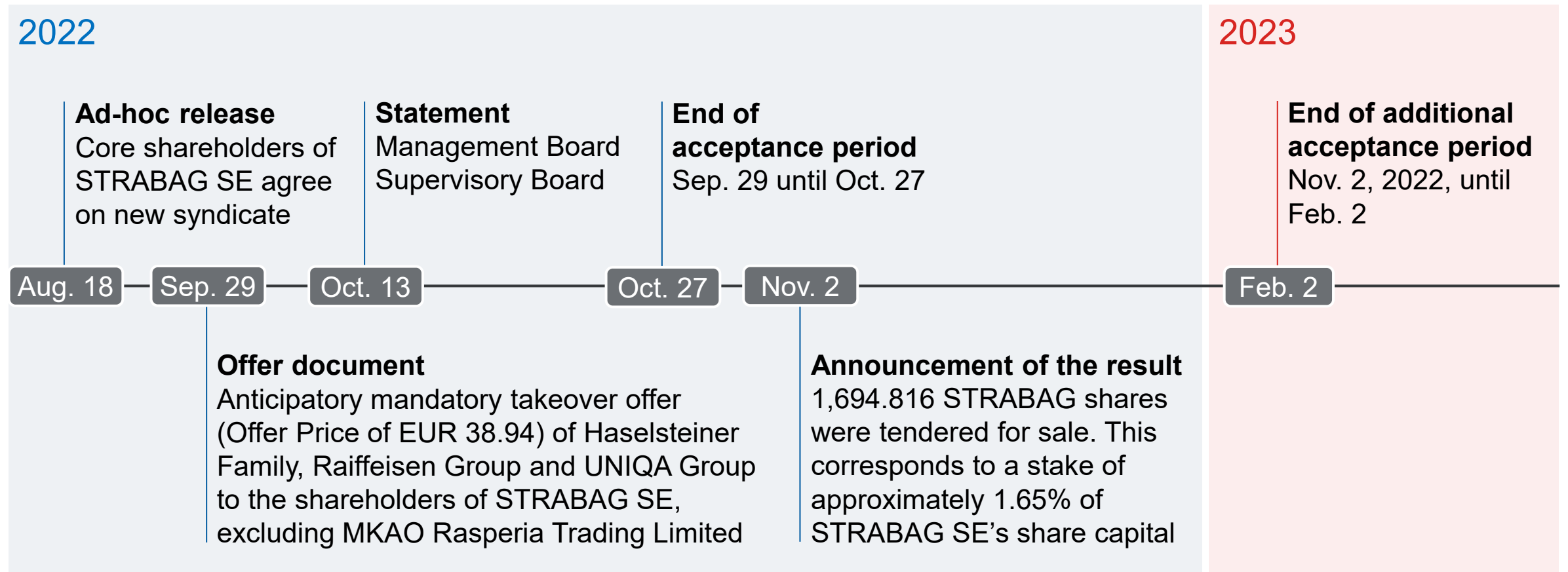
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## STRABAG expands TGA competences to include additional business areas

- Securing and bundling of know-how across the entire TGA value chain
- Orientation towards a more sustainable building operation



# Anticipated mandatory takeover offer



# Higher output forecast for 2022

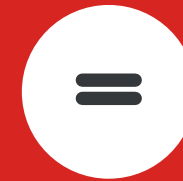
**Output volume 2022**  
should reach at least  
€ 17.0 billion.



**EBIT margin**  
(EBIT/revenue) of at  
least 4 % on a long-  
term basis.



**CAPEX**  
(cash flow from  
investing activities)  
forecast to not exceed  
€ 550 million.



**Thank you for  
your attention!**