

STRABAG SE Trading Statement 9M 2020: Figures confirm the outlook

Contact

STRABAG SE
Marianne Jakl
(Interim) Head of Corporate
Communications & Investor Relations
Tel. +43 1 22422-1174
marianne.jakl@strabag.com

- Output volume down 9 % to €11.1 billion
- Order backlog up 7 % to €19.0 billion
- 2020 outlook confirmed: output volume at €15.0 billion, EBIT margin expected to reach at least 3.5 %

STRABAG SE	9M/2020	9M/2019	% 9M/2019– 9M/2020
Output volume	11,099.85	12,150.23	-9 %
Order backlog	18,962.07	17,733.68	7 %
Employees	74,169	76,875	-4 %
NORTH + WEST	9M/2020	9M/2019	% 9M/2019– 9M/2020
Output volume	5,707.72	5,848.53	-2 %
Order backlog	9,583.15	8,843.12	8 %
Employees	25,697	25,161	2 %
SOUTH + EAST	9M/2020	9M/2019	% 9M/2019– 9M/2020
Output volume	3,294.79	3,528.95	-7 %
Order backlog	4,486.08	4,642.64	-3 %
Employees	20,218	19,547	3 %
INTERNATIONAL + SPECIAL DIVISIONS	9M/2020	9M/2019	% 9M/2019– 9M/2020
Output volume	1,991.56	2,677.03	-26 %
Order backlog	4,887.63	4,243.94	15 %
Employees	21,589	25,728	-16 %
OTHER	9M/2020	9M/2019	% 9M/2019– 9M/2020
Output volume	105.78	95.72	11 %
Order backlog	5.21	3.98	31 %
Employees	6,665	6,439	4 %

Vienna, 12 November 2020 STRABAG SE, the publicly listed European-based technology group for construction services, today announced its figures for the first nine months of 2020. *“We have seen a continuation of the trend observed in the previous quarters: the decline in output is in line with expectations for the year as a whole, and the order backlog remains very high. We are therefore staying with the outlook for 2020,”* says Thomas Birtel, CEO of STRABAG SE.

Output volume

In the first three quarters of 2020, STRABAG SE generated an output volume of € 11,099.85 million, 9 % less than in the same period of the previous year. This is largely due to the same three factors as reported in the semi-annual report: the loss of a German key account in the property and facility services business resulting from an expired contract in mid-2019, the temporary halt to construction activity due to the coronavirus crisis in Austria, and the performance and completion of tunnelling projects in Chile.

Order backlog

The order backlog as per 30 September 2020 amounted to € 19.0 billion, up 7 % on the same date in the previous year. The execution of large orders in the Americas, Hungary and Poland, among other places, was contrasted by new large orders and contract extensions in tunnelling in the United Kingdom and a significant increase in the order backlog in Germany. The company added several substantial projects to its order books in Germany in the third quarter of 2020, including a major contract for Deutsche Bahn and the award of the A49 motorway project in Hesse under a public-private partnership (PPP) scheme. Further projects acquired in the third quarter include the expansion of the water supply system in Ghana as well as railway modernisation works along a 9.6 km section in the Czech Republic and a 11.2 km section in Bulgaria.

Employees

The reduced output is also reflected in the lower number of employees, which fell by 4 % to 74,169 compared to the first nine months of the previous year. Due to the aforementioned loss of a large, long-running contract in the Property & Facility Services segment in the previous year, the greatest decline was recorded in Germany, followed by project-related staff reductions in the Middle East. Developments in the other markets were mixed.

Outlook

The Management Board confirms its outlook for the 2020 financial year as updated in August and anticipates a decrease in the output volume to approx. € 15.0 billion (-10 %). At the same time, it should still be possible to attain an EBIT margin of at least 3.5 % as had been previously expected. Net investment (cash flow from investing activities) is not expected to exceed € 450 million.

***STRABAG SE** is a European-based technology group for construction services, a leader in innovation and financial strength. Our services span all areas of the construction industry and cover the entire construction value chain. We create added value for our clients by our specialised entities integrating the most diverse services and assuming responsibility for them. We bring together people, materials and machinery at the right place and at the right time in order to realise even complex construction projects – on schedule, of the highest quality and at the best price. The hard work and dedication of our more than 75,000 employees allow us to generate an annual output volume of around € 16 billion. At the same time, a dense network of*

numerous subsidiaries in many European countries and on other continents is helping to expand our area of operation far beyond the borders of Austria and Germany. More information is available at www.strabag.com.